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## Akamai Security Solutions — Everywhere Your Business Meets the World

*By Jenny Kanevsky*

Akamai security solutions, services, and support work hand in hand. Our customers may not always need our support, but we are available whenever they do.

Akamai protects your customer experience, systems, and data by embedding security into everything you create—anywhere you build and deliver it. Our broad solution portfolio leverages the threat visibility of Akamai Connected Cloud, our massively distributed edge and cloud platform, which puts apps and experiences closer to users and keeps threats farther away.

For [25 years](#), we have provided consistent, reliable security solutions. But how valuable is a security solution without professional services and support to back it up? Our customers count on us; they want to know they are not alone when security issues occur. These issues could be related to anything from minor technical concerns to strategic implementation processes.

At Akamai, our security solutions portfolio and [Global Services and Support](#) work together. Customers may not always need our technical support or services, but we are available if or when they do. What we do when delivering support and services is unmatched by other vendors.

### Exceptional security and service — and real people who answer the phone

Here is a sample of what our customers say about Akamai's security, professional services, and support.

“Akamai is an industry giant, and we are a relatively small company, but we get the solutions, time, and attention we need from Akamai to strengthen our security posture in line with best practices.” — David Quisenberry, Senior Manager of Information Security, United States, [Apree Health](#)

“[Akamai Connected Cloud](#) offers something unique these days: a real person who answers the phone! You can have a conversation with real people who are generous enough to give you the keys to the kingdom if that’s what you want, but the team is also there with a personable, no-arrogance service approach to help when you need it. I also love that they don’t pretend to have answers when they don’t. They are humble enough to admit when they don’t know, and then they promptly figure it out.” — Michael Stuckey, Head of Support Development, United States, [Infomedia](#)

## Award-winning partnership

Sainsbury's, the second largest chain of supermarkets in the United Kingdom, [gave us a Highly Commended Experience award](#) for our outstanding services, support, and ongoing partnership. Speaking about their collaboration with Akamai, Sarah Hirtenjohann, Sainsbury's Head of Supplier Relationship Management, Technology, said:

“We are delighted to be working with Akamai and to recognise their incredible contribution to our technology infrastructure. The Akamai team is closely integrated with our own, and their performance score is exceptional because of their collaboration, innovation, and incredible technical know-how. It was great to see Akamai receive its due accolade at our annual awards, and we look forward to continuing our award-winning partnership.”

## Akamai as an extension of customer teams

Other customers champion our long-term partnerships and consider the Akamai team an extension of their own. At Akamai, we are committed to our customers far beyond the sale. We want to build relationships that will grow with our customers’ business and technology needs.

“Our relationship with Akamai has been extremely fruitful over the past 10 years. We see the Akamai team as an extension of our own as they provide excellent, around-the-clock support that makes it possible for our own operations to run as smoothly as our customers expect them to. In fact, one of the largest manufacturers of consumer and professional electronic products praised our site for its reliability and bot-proof operations in selling their goods. None of this would be possible without Akamai, and we look forward to continuing to deliver the best shopping experiences for our customers together over the next decade.” — Alan Stubbs, Information Security Operations Manager at The Very, UK, [The Very Group](#)

“Akamai API Gateway performed flawlessly — it was able to keep sudden spikes in traffic under control. When we had virtually no time before the tournament, Akamai’s comprehensive technological support was a lifesaver. Product selection, verification of its performance, and implementation all went smoothly.” — Ryota Nishio, CTO, AbemaTV, Japan, [AbemaTV](#)

## Akamai cybersecurity solutions

Akamai’s [cybersecurity and network security solutions](#) protect the applications that drive your business at every point of interaction without compromising performance or customer experience. By leveraging the scale of our global platform, [Akamai Connected Cloud](#), and its visibility into threats, we partner with you to prevent, detect, and mitigate threats so you can build brand trust and fulfill your vision.

Akamai delivers security everywhere your business meets the world, backed by [a suite of services](#) and support to get customers up and running and keep them there.

We all know that today’s threat landscape is more complex and challenging than ever. As cyber risk grows and organizations develop online footprints and cloud presences and expand globally, the rare organization will independently roll out and maintain a successful long-term security strategy without incident. When organizations choose Akamai, we are with them every step of the way.

## Learn more

To learn more about the security advantages that Akamai can provide, [watch this video](#).

[Talk to an expert](#)